

2026 WINTER BUSINESS SERIES

Join just one, or all, winter business series presentations and learn how to navigate agriculture as a business, for beginning farmers!

All courses are FREE!



BERNALILLO COUNTY CO-OP EXTENSION OFFICE



1510 MENAUL Blvd NW,
ALBUQUERQUE, NM 87107

TUESDAY EVENINGS, 6 - 7:30 PM



Scan to register for workshops and learn more!

Programs are free.
Registration is preferred, walk-ins are welcome!



If you are in need of auxiliary assistance to participate in these workshops, please contact John Garlisch at 505-243-1386 or garlisch@nmsu.edu

Virtual offerings will be available upon request. For more information, please reach out to Monique Queen at mqueen@bernco.gov

Topics and Dates

- Farm Dreams: Dreaming of Your Business Concept
Jan. 20, 2026
- Business Plan Outline
Jan. 27, 2026
- Record Keeping
Feb. 3, 2026
- Marketing: Finding Local Market Opportunities
Feb. 10, 2026
- Farm Financials
Feb. 17, 2026
- Farm Taxes
Feb. 24, 2026
- Insurance 101
March 3, 2026
- Loans, Grants, and Insurance with NRCS and FSA*
March 10, 2026
**Tentatively scheduled*
- Land Access with LandLink
March 17, 2026
- Business Registration
March 24, 2026